

## The 3<sup>rd</sup> International Symposium on Warehousing and Collateral Management

### Agenda (Draft as of April 11)

#### Sponsored by:

China Banking Association (CBA)  
China Association of Warehouses and Storage (CAWS)  
China Financing Guarantee Association (CFGA)  
APEC Business Advisory Council (ABAC)  
International Finance Corporation (IFC), World Bank Group

Date : May 19-20, 2015  
Venue : TBD

#### Day One - May 19

09:00 – 09:40	<b>Opening Remarks</b> <ul style="list-style-type: none"> <li>- CBA</li> <li>- CAWS</li> <li>- CFGA</li> <li>- ABAC</li> <li>- IFC</li> </ul>
09:40 – 10:00	<b>Formalization of the Collateral Management Industry in China: Progresses and Prospects</b> <ul style="list-style-type: none"> <li>- Ministry of Commerce (MOFCOM)</li> </ul>
10:00 – 10:20	<b>Further Reform of Inventory Finance in China: Lessons Learned from Shanghai and Qingdao Cases</b> <ul style="list-style-type: none"> <li>- China Banking Regulatory Commission (CBRC)</li> </ul>
10:20 – 10:35	Tea Break
10:35 – 11:05	<b>The Latest Development of Trade and Supply Chain Finance in the Region</b> <ul style="list-style-type: none"> <li>- Bernadette Cenzon, APEC Expert</li> </ul>
11:05 – 11:45	<b>The Insurance Approach to Collateral Management; and the Liability Insurance of CMCs</b> <ul style="list-style-type: none"> <li>- Nick Budd, Consultant, IFC</li> </ul>
11:45 – 12:05	<b>Improving Collateral Management Services to Credit Institutions</b> <ul style="list-style-type: none"> <li>- A Chinese Collateral Management Company</li> </ul>
12:05 – 13:30	Lunch
13:30 – 14:00	<b>Enforcement of Security Interests in Inventory Finance</b> <ul style="list-style-type: none"> <li>- XXX, The Supreme People's Court</li> </ul>
14:00 – 14:30	<b>Collateral Management Issues in Lender-Guarantor Cooperation</b> <ul style="list-style-type: none"> <li>- Xiangrui Bu, Director, China Banking Association</li> </ul>

14:30 – 15:00	<b>Warehouse Finance Practice from an International Perspective</b> - Ian MILNE, Global Head of TMU, CSTF, HSBC
15:00 – 15:15	Tea Break
15:15 – 16:15	<b>Panel Discussion: How to Improve the Security Interests Registration in Inventory Finance?</b> Moderator: Ping Liu, Director General, Senior Advisors Office, PBOC Panelists: Jinchang Lai, Lead for Financial Infrastructure, East Asia and Pacific, Finance & Markets, World Bank Group XXX, CBRC Xingyan Xu, Director, Credit Reference Center, PBOC Haiyang Qiu, Deputy Secretary General, China Banking Law Society XXX, A Chinese Commercial Bank XXX, A Chinese Credit Guarantee Company
16:15 – 16:35	<b>Cross Boarder Value-Chain Finance</b> - A Chinese Commercial Bank
16:35-16:55	<b>Inventory Finance for Agri-businesses</b> - A Chinese Credit Guarantee Company
16:55-17:25	<b>The Development of the Collateral Management Industry in China in 2014</b> - XXX, CAWS
17:25 – 17:45	<b>Award Ceremony</b>

### Day Two – May 20

09:00 – 09:45	<b>Inspection Services in Collateral Management</b> - XXX, Control Union
09:45 – 10:30	<b>How to Build up a Warehouse Finance System for Agriculture and Rural Economy</b> - Lamon Rutten, Consultant, IFC
10:30 – 10:45	Tea Break
10:45 – 11:10	<b>Collateral Management Services through Internet</b> - A Chinese Collateral Management Company
11:10 – 11:35	<b>Marine Bill of Lading and Warehouse Receipts</b> - Dacheng Law Offices
11:35 – 12:00	<b>Insurance Support for Collateral Management</b> - A Chinese Insurance Company
12:00 – 12:30	<b>Closing Remarks</b> - CBA - CAWS - CFGA - IFC