

The Epidemic Risk Markets Platform – an alternative PPP approach

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Image: Scanderberg Sauer

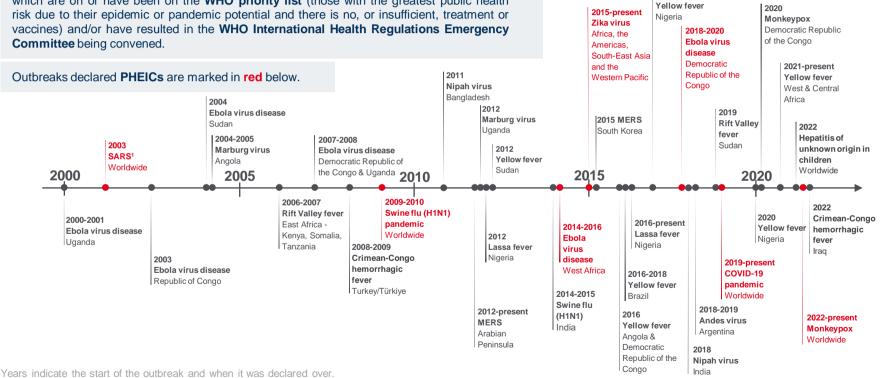
WHO PHFIC declarations and "near-misses"

Increasing trend requires improved risk management

Illustrative list of large epidemics with high case fatalities caused by infectious diseases which are on or have been on the WHO priority list (those with the greatest public health risk due to their epidemic or pandemic potential and there is no, or insufficient, treatment or vaccines) and/or have resulted in the WHO International Health Regulations Emergency Committee being convened.



2017-present



1) Triggered development of PHEIC instrument

The frequency and severity of outbreaks are increasing

Hence, better risk management solutions are required in the future

EVERY YEAR there are on average 200 epidemic outbreaks & 5 NEW emerging infectious diseases reported

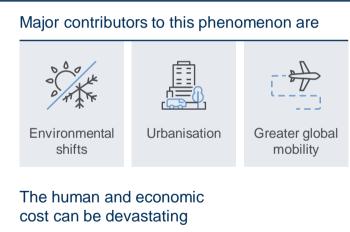
Metabiota predict the probability of another pandemic of the same or greater magnitude as COVID-19 to be:

2.5% - 3.3%	any year
22% - 28%	within next 10 years
47% - 57%	within next 25 years

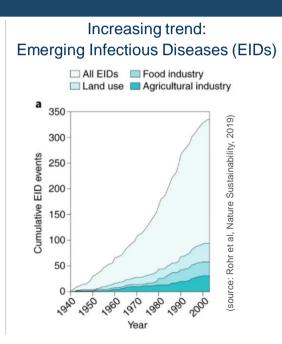
Source: Cheney, devex, 31 July 2021

There have already been **3 significant coronavirus outbreaks** in the recent past within 17 years:

- SARS (2002/2003),
- MERS (2012/2015)
- COVID-19 (2019 and on-going)



- SARS-CoV-2 has shown the vulnerability of modern society to widespread pandemic events
- Social isolation and quarantine can quickly erode capability and profit potential for many industries



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COVID-19 is NOT a Black Swan event, it is a Grey Rhino – large, but ignored

The key elements of an Insurance Risk Transfer Solution



Non Physical Damage triggers

Parametric Pandemic/Epidemic

Economic Impact

Parametric - WHO data

1. WHEN

WHO reports a new outbreak

2. WHAT

WHO declare a Public Health Emergency of International Concern (PHEIC)

3. WHERE

Civil Authority Restriction issued in relation to the disease within the Covered Area

Comprehensive cover for a wide range of financial impacts

to business operations in the agreed Covered Area(s): for example

- Loss of Gross profits/earnings
- Debt obligations
- Extra Expense
- Employee benefits

Indemnity for incurred loss/expenses

Indemnity Period

Insured selects the 6 consecutive months with the highest financial impact

Claims submitted and adjusted depending on type of protection provided.

Focus is on quick and simple claims settlement process.

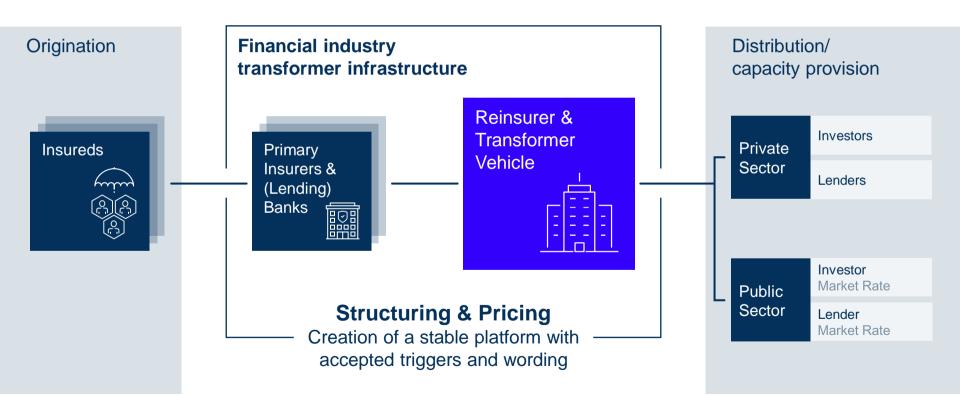
Structuring, pricing and underwriting of epidemic and pandemic risks can be facilitated by the reinsurer while the market develops

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The Epidemic Risk Markets Platform

Risk Transformation Value Chain including Public Private Partnerships





Context on the epidemic risk transfer market (Non-Life)



- Market transitioning from heightened awareness to actively pursuing protection against the next major disease outbreak ("tipping point")
 - Primary insurers developing pandemic insurance solutions for their clients (in several APEC countries)
 - Companies in different industries & geographies purchasing insurance products
- Dependency on timeline of COVID-19 is fading. Relevant factors for mid-term market development: Capacity/Accumulation (supply side) and Affordability (demand side)
- <u>Companies buy suitable limits to:</u>
 - manage economic damage and "survive" the pandemic
 - gain quick access to liquidity to fund crisis management responses and manage operational risks
 - outperform peers and support staff
 - promote ESG (notably: manage social responsibilities & fiduciary obligations to stakeholders)
- Capital market investors are interested to participate due to the following reasons:
 (1) increase in portfolio diversification, (2) relative value comparison, (3) ESG motivations

Key take-aways & next steps for developing a PPP



for Pandemic Risk Transfer

- The Epidemic Risk Markets platform provides an attractive value proposition for the public sector:
 (1) no subsidies required, (2) affordability for policyholders can be addressed via contingent lending, (3) existing infrastructure of the insurance industry can be used, (4) sends clear market signals to increase preparedness.
- Legal, policy and regulatory reforms and capacity building activities can now commence with the support of APFF, APFIF and APIP.
- Country engagement will now intensify. Support can be provided via stakeholder education, acting as multiplicator, and identification of stakeholders supporting pilot transactions.
- We expect an implementation in two phases:
 - 1) <u>Phase 1</u>: Implementation of a private sector pilot with local ownership
 - 2) <u>Phase 2</u>: Expanding width and depth of the Epidemic Risk Markets Platform
 - Include contingent credit instruments
 - Scaling by inclusion of public sector capacity